Even the most successful individual performers often falter when faced with new leadership responsibilities.

An all too common mistake is promoting high performers and expecting great leaders without any additional training. Why? What tools do you provide your best people to unlock their potential? Leaders are not born, they’re made and we can partner with you to provide the necessary training and understanding to unlock the potential in your high performers—from good to great, from individual to leader.

Alvernia Professional Development... Where Leaders are Made.
Specializing in development programs for manufacturing, distribution, retail, service industry, healthcare, public and private education, government and non-profit industries.

**LEADERSHIP DEVELOPMENT**  › our team can work with you to customize these topics and more to find the leadership development solution to best suit your needs.

› Leaders vs Managers
› MBTI (Myers Briggs), Accountability, Core Values and Ethical Grounding
› Conflict Resolution, Consensus Building
› Managing Change, Organizational and People Development
› Financial Literacy

**ADDITIONAL LEADERSHIP DEVELOPMENT PROGRAMS:**

› Creating and Leading High Performing Teams
› Leading and Managing People
› Leading Organizational Change
› Strategic Decision Making
› Persuasive Communication: The Art and Science of Selling Ideas
› Conflict Management
› Consultative Selling: Sales for Non-Sales Roles

**WE OFFER ADDITIONAL CUSTOMIZABLE PROGRAMS IN THE FOLLOWING AREAS...**

**HR:** Performance Management, Organization Restructuring/change, Employee Retention and more.


**SALES / ACCOUNT MANAGEMENT:**
Sales 101, Account / Relationship Management

**PREDICTIVE ANALYTICS:** Understanding the data, Big Data: Navigating Data to Drive Decisions and more.

**CUSTOMER EXPERIENCE:** Creating Exceptional Customer Experiences, Building Customer Loyalty and more.

**CORPORATE STRATEGY:** Strategic Planning, Organizational Culture, Succession Planning, Growth Mindset and more.

**COMMUNICATION / INTERPERSONAL:** Communicating Effectively, Business and Technical Writing and more.

**TO GET STARTED:**
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